

Research Article

Knowledge, Attitude and Behaviour Toward Food Advertising and its Relationship with Nutritional Status among Indian Adolescent Girls Residing in Riyadh

Fatima Qadri¹, Mesa Aruna², Layam Anitha³

¹Sri Padmavati Mahila Visvavidyalayam, Tirupati, Andhra Pradesh, India.

^{2,3}Department of Home Science, Sri Padmavati Mahila Visvavidyalayam, Tirupati, Andhra Pradesh, India.

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Corresponding Author:

Fatima Qadri, Sri Padmavati Mahila Visvavidyalayam, Tirupati, Andhra Pradesh, India.

E-mail Id:

far.qadri18@gmail.com

Orcid Id:

<https://orcid.org/0000-0002-8178-2627>

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A B S T R A C T

Introduction: In light of several studies highlighting the role of advertisements in the aetiology of obesity, this study aims to examine the knowledge, attitude and behaviour toward food advertisements and its relationship with the nutritional status of adolescent Indian girls residing in Riyadh, Saudi Arabia.

Method: A cross-sectional study was conducted among 221 Indian expatriate adolescent girls residing in Riyadh, Saudi Arabia. Data regarding knowledge and attitude towards food advertisements was collected using Diehl's questionnaire. Self-reported height and weight were used to assess the nutritional status.

Results: The mean BMI of the study sample was found to be 21.42 ± 3.47 . The total mean score for the dimensions of credibility and usefulness, suspiciousness towards food advertisements, and entertainment factor were -1.61 ± 2.96 , 1.75 ± 3.09 , and 1.35 ± 2.72 , respectively. The dimension of credibility and usefulness was found to be significantly associated with nutritional status ($p = 0.002$) and was significantly different between early and middle-aged adolescents ($p = 0.012$). The frequency of viewing unhealthy food advertisements was also significantly related to the age groups ($p = 0.031$).

Conclusion: The dimension of credibility and usefulness of advertisements was found to be important in relation to nutritional status. Further studies are needed to determine how advertisements impact nutritional status.

Keywords: Food Marketing, Teenagers, Obesity, Overweight, Awareness

Introduction

Obesity is a critical public health issue among children and adolescents demonstrating a staggering eightfold increase in the global prevalence among the age group of 5- to 19-year-olds between 1975 and 2016 reaching nearly 5.6% and 7.8% among girls and boys respectively.¹ This is alarming given the evidence linking adolescent obesity with a variety of adverse health outcomes including menstrual irregularities in girls,^{2,3} obstructive sleep apnea,^{2,4} prediabetes, type 2 diabetes, high cholesterol levels, and hypertension.^{2,5}

Obesity occurs as a result of complex multiple factors on various levels including individual-level genetic and biological factors as well as behavioural and environmental factors, including advertisements.⁶⁻⁹ Specific to advertisements, an estimated \$1.8 billion is spent on food advertising annually out of which nearly 80% is spent on promoting foods high in saturated fat, trans fat, sugar, and sodium.¹⁰ Content analysis of advertisements conducted in different countries has revealed worrying results.^{11,12} In India, Sukumaran et al. recorded 128 hours of two Tamil television channels and found that advertisements made up 10.15% of the total time and sugar-rich foods accounted for 50.36% of the advertisement time.¹³ In the Saudi Arabian context, Al-Jaaly reported that 21.5% of the advertisements belonged to the food and drinks category. The maximum duration was allotted for meat and meat product advertisements (82.5 ± 43.3 seconds) while fruit and nut advertisements had the least broadcast time (16.3 ± 6.5 seconds). The leading categories of food advertised on three channels included milk and milk products ($n = 214, 19.4\%$), followed by sugars, preserves and confectionery ($n = 198, 18.0\%$).¹⁴

Thus, the food marketing industry has come under criticism since exposure to food advertisements has been suggested to influence nutritional knowledge, food preference, purchasing behaviour, eating habits, and diet-related health.¹⁵ Advertisement viewing was found to significantly impact body mass index in children and adolescents,^{16,17} and was found to be associated with a higher prevalence of dental caries.¹⁸ This has been suggested to be a result of increased purchasing of unhealthy food items such as fried foods, snacks and sweets after advertisement viewing.¹⁹ Moreover, as advertisements have penetrated across different media, there has been an increased exposure to food advertisements, particularly among adolescents, since they have access to a larger variety of media tools such as television, smartphones, internet, and social media.^{20,21} Additionally, several marketing strategies have been employed by the food advertisers to promote the consumption of unhealthy foods such as claims of enhanced performance in sports or school,²² use of cartoon characters,²³ price incentives, free gifts, and

celebrity endorsements.¹⁴ It appears that children and adolescents are more vulnerable than adults to the effects of the persuasive techniques used by food marketers.²⁴⁻²⁶ Moreover, according to Thai et al. adolescents who positively perceived and trusted advertisements, were more likely to consume foods such as candies and sugar-sweetened beverages.²⁷

Since factors related to the obesogenic environment (through food advertisements) can be modified, they play an important role in obesity prevention.²⁸ Thus, the present study examines the knowledge, attitude and behaviour toward food advertisements of adolescent Indian girls residing in Riyadh, Saudi Arabia in relation to their nutritional status. Information related to this will enable the development of tailored interventions related to obesity prevention among the target population.

Method

A cross-sectional study was conducted among 221 Indian expatriate adolescent girls residing in Riyadh, Saudi Arabia using convenience sampling technique.

Parental consent was required for each girl to be included in the study. Other than providing informed consent, the eligibility criteria were girls aged between 10 and 17 years, residents of Riyadh city, Indian nationality, and studying in Indian schools in Riyadh. The exclusion criteria consisted of male gender, girls that were younger than 10 years and older than 17 years, students of non-Indian nationality, and residents of places other than Riyadh.

Study Instrument

The study tool consisted of a self-administered questionnaire in the English language with close-ended questions. The first section included questions related to sociodemographic characteristics such as age, nationality, years of residence in Saudi Arabia, family size, height (in centimetres) and weight (in kilograms).

Knowledge and attitude toward food advertisements were assessed using the shortened version of the tool developed and validated by Diehl.^{29,30} The instrument consists of three dimensions. The first dimension is related to the credibility and usefulness of food advertisements. If the respondents consider TV advertisements as a good way to learn about food and drinks, they are more likely to trust what they are being told. The second dimension is concerned with the suspiciousness towards food advertisements and assumes that children who are suspicious of food advertisements on television are aware of the fact that not all information can be trusted, and are therefore more likely to question the advertising content.²⁹ The third dimension is about the entertainment factor of advertisements. According to Diehl, children with higher suspicion and lower trust in the credibility of television commercials may find

advertisements less enjoyable than children with lower levels of suspicion.³⁰ This implies that when children become more aware of how advertising works, they may not find commercials as enjoyable as before.³¹ Overall, children’s knowledge related to food advertising is evaluated based on the credibility and usefulness dimension as well as the entertainment factor while attitude is assessed based on the suspiciousness dimension. The response was measured on a four-point scale i.e., “disagree fully” (-2), “disagree somewhat” (-1), “agree somewhat” (+1), and “agree fully” (+2).^{30,31}

To examine the behaviour related to food advertisements, two questions were asked. The first question asked the frequency of viewing advertisements related to unhealthy foods such as fast food, soft drinks and snacks and the second question asked the frequency of purchasing unhealthy foods after viewing advertisements. The responses were measured using a five-point scale ranging from “never” to “always”.

Nutritional status was measured in terms of Body Mass Index (BMI) using self-reported height and weight. Participants were asked to enter their height (in centimetres) and weight (in kilograms). BMI was interpreted using the Centers for Disease Control and Prevention growth charts percentiles for sex and age; the BMI level was categorised as underweight if the percentile < 5th, normal weight if between 5th and < 85th, overweight if between 85th and < 95th, or obese if 95th or greater.³²

Administration of the Questionnaire

An online version of the questionnaire was developed and administered via SurveyMonkey. The survey invitation was sent by the designated grade supervisor who forwarded it to each class WhatsApp group.

Study Variables

The outcome variable was adolescent nutritional status in terms of body mass index (BMI). The independent variables included the sociodemographic factors, knowledge, attitude, and behaviour related to food advertisements.

Statistical Analysis

Data were analysed using Statistical Package for Social Studies (SPSS 22; IBM Corp., New York, NY, USA). Continuous variables were expressed as mean ± standard deviation and categorical variables were expressed as percentages. Kruskal-Wallis Test was used for continuous variables. The chi-square test was used for categorical variables. A p value < 0.05 was considered statistically significant.

Ethical Considerations

Ethical clearance for this study was obtained by the ethical review committee of Sri Padmavati Mahila Visvavidyalayam,

Andhra Pradesh, India. Informed consent was taken from the parents of the adolescent girls prior to participating in the study where complete information regarding the purpose of the study was given.

Results

A total of 221 girls participated in the study. Table 1 depicts the sociodemographic characteristics as well as the nutritional status of the study sample. The majority of the participants belonged to the age group of middle adolescence (n = 136, 61.5%), while 38.5% (n = 85) were in the early adolescence age group. All the participants were Indian nationals (n = 221, 100%), with more than half (n = 127, 57.5%) having lived in Saudi Arabia for 11–15 years, and only 6.8% (n = 15) having lived there for 0–5 years. Regarding family size, the majority (n = 121, 54.7%) had 4–5 family members.

With regard to nutritional status, the majority of the participants (n = 155, 70.1%) were of normal weight. 22.1% of the participants (n = 49) were overweight, 5% (n = 11) were found to be obese, and 2.7% (n = 6) were underweight. The mean BMI of the study sample was 21.42 ± 3.47.

Table 1. Sociodemographic Characteristics of Participants

| Characteristics | Values | Number | Percentage |
|-----------------------------|----------------------------|--------|------------|
| Age distribution (years) | Early adolescence (10–13) | 85 | 38.5 |
| | Middle adolescence (14–17) | 136 | 61.5 |
| Nationality | Indian | 221 | 100.0 |
| Years in KSA | 0–5 | 15 | 6.8 |
| | 6–10 | 58 | 26.2 |
| | 11–15 | 127 | 57.5 |
| | > 15 | 21 | 9.5 |
| Total no. of family members | < 4 | 86 | 38.9 |
| | 4–5 | 121 | 54.7 |
| | > 5 | 14 | 6.3 |
| Nutritional status | Underweight | 6 | 2.7 |
| | Normal | 155 | 70.1 |
| | Overweight | 49 | 22.2 |
| | Obese | 11 | 5.0 |

KSA: Kingdom of Saudi Arabia

As seen in Table 2, with regard to the attitude towards advertisements, the total mean score of the credibility and usefulness dimension was -1.61 ± 2.96 , suspiciousness towards food advertisements scored 1.75 ± 3.09 while the dimension related to entertainment factor scored 1.35 ± 2.72 .

Table 3 shows the association between nutritional status and attitude towards advertisements. A significant association was found between nutritional status and the dimension of credibility and usefulness ($p = 0.002$) but no significant association was seen between nutritional status and the dimensions of suspiciousness towards food advertisements and entertainment factor of advertisements (p values 0.093 and 0.145, respectively).

Table 4 shows the association between age group and attitude towards advertisements. There was a significant association between age group and the dimension of credibility and usefulness ($p = 0.012$) but there was no significant association of age group with dimensions

of suspiciousness towards food advertisements and entertainment factor of advertisements (p values 0.258 and 0.210, respectively).

As seen in Table 5, the majority of the participants ($n = 68$, 30.8%) reported viewing unhealthy food advertisements sometimes, followed by 24.9% ($n = 55$) responding rarely. Only 7.2% ($n = 16$) responded always. Regarding the frequency of purchasing unhealthy foods after viewing advertisements, a majority of the participants ($n = 80$, 36.2%) reported never while almost an equal number ($n = 77$, 34.8%) reported rarely. Only 2 participants (0.9%) responded always.

With regard to the association between nutritional status and behaviour related to advertisements, no significant relationship was found between nutritional status and frequency of viewing unhealthy food advertisements and frequency of purchasing unhealthy foods after viewing advertisements (p values 0.483 and 0.954, respectively) (Table 6).

Table 2. Mean Score of the Dimensions of the Attitude towards Advertisements

| Dimensions | Mean | Standard Deviation |
|--|-------|--------------------|
| Credibility and usefulness | -1.61 | 2.96 |
| Suspiciousness towards food advertisements | 1.75 | 3.09 |
| Entertainment factor of advertisements | 1.35 | 2.72 |

Table 3. Association between Nutritional Status and Attitude towards Advertisements

| Dimensions of the Attitude towards Advertisements | Nutritional Status | | | | | | | | p Value |
|---|--------------------|------|--------|------|------------|------|-------|------|---------|
| | Underweight | | Normal | | Overweight | | Obese | | |
| | Mean | SD | Mean | SD | Mean | SD | Mean | SD | |
| Credibility and usefulness | 2.17 | 1.94 | -1.76 | 2.89 | -1.45 | 3.10 | -2.18 | 2.60 | 0.002* |
| Suspiciousness towards food advertisements | -0.83 | 1.72 | 1.99 | 3.02 | 1.33 | 3.25 | 1.64 | 3.29 | 0.093 |
| Entertainment factor of advertisements | 2.83 | 2.79 | 1.19 | 2.79 | 1.82 | 2.54 | 0.64 | 2.16 | 0.145 |

*Significant p value

Table 4. Association between Age Group and Attitude towards Advertisements

| Dimensions of the Attitude towards Advertisements | Age Group | | | | p Value |
|---|---------------------------------|------|----------------------------------|------|---------|
| | Early Adolescence (10–13 Years) | | Middle Adolescence (14–17 Years) | | |
| | Mean | SD | Mean | SD | |
| Credibility and usefulness | -0.94 | 3.07 | -2.02 | 2.83 | 0.012* |

| | | | | | |
|--|------|------|------|------|-------|
| Suspiciousness towards food advertisements | 1.47 | 3.09 | 1.93 | 3.08 | 0.258 |
| Entertainment factor of advertisements | 1.08 | 2.82 | 1.51 | 2.66 | 0.210 |

*Significant p value

Table 5. Behaviour related to Advertisements

| Behaviour related to Advertisements | Values | Number | % |
|--|------------|--------|------|
| Frequency of viewing unhealthy food advertisements | Never | 41 | 18.6 |
| | Rarely | 55 | 24.9 |
| | Sometimes | 68 | 30.8 |
| | Very often | 41 | 18.6 |
| | Always | 16 | 7.2 |
| Frequency of purchasing unhealthy foods after viewing advertisements | Never | 80 | 36.2 |
| | Rarely | 77 | 34.8 |
| | Sometimes | 50 | 22.6 |
| | Very often | 12 | 5.4 |
| | Always | 2 | 0.9 |

Table 6. Association between Nutritional Status and Behaviour related to Advertisements

| Behaviour related to Advertisements | Values | Nutritional Status | | | | | | | | p Value |
|--|------------|--------------------|-------|--------|-------|------------|-------|--------|-------|---------|
| | | Underweight | | Normal | | Overweight | | Obese | | |
| | | Number | % | Number | % | Number | % | Number | % | |
| Frequency of viewing unhealthy food advertisements | Never | 0 | 0.00 | 28 | 18.06 | 9 | 18.37 | 4 | 36.36 | 0.483 |
| | Rarely | 1 | 16.67 | 41 | 26.45 | 12 | 24.49 | 1 | 9.09 | |
| | Sometimes | 3 | 50.00 | 49 | 31.61 | 14 | 28.57 | 2 | 18.18 | |
| | Very often | 1 | 16.67 | 28 | 18.06 | 8 | 16.33 | 4 | 36.36 | |
| | Always | 1 | 16.67 | 9 | 5.81 | 6 | 12.24 | 0 | 0.00 | |
| Frequency of purchasing unhealthy foods after viewing advertisements | Never | 3 | 50.00 | 55 | 35.48 | 18 | 36.73 | 4 | 36.36 | 0.954 |
| | Rarely | 2 | 33.33 | 54 | 34.84 | 17 | 34.69 | 4 | 36.36 | |
| | Sometimes | 1 | 16.67 | 37 | 23.87 | 9 | 18.37 | 3 | 27.27 | |
| | Very often | 0 | 0.00 | 7 | 4.52 | 5 | 10.20 | 0 | 0.00 | |
| | Always | 0 | 0.00 | 2 | 1.29 | 0 | 0.00 | 0 | 0.00 | |

Table 7. Association between Age Group and Behaviour related to Advertisements

| Behaviour related to Advertisements | Values | Age Group | | | | p Value |
|--|------------|---------------------------------|------|----------------------------------|------|---------|
| | | Early Adolescence (10–13 Years) | | Middle Adolescence (14–17 Years) | | |
| | | Number | % | Number | % | |
| Frequency of viewing unhealthy food advertisements | Never | 17 | 20.0 | 24 | 17.6 | 0.031* |
| | Rarely | 26 | 30.6 | 29 | 21.3 | |
| | Sometimes | 16 | 18.8 | 52 | 38.2 | |
| | Very often | 17 | 20.0 | 24 | 17.6 | |
| | Always | 9 | 10.6 | 7 | 5.1 | |

| | | | | | | |
|--|------------|----|------|----|------|-------|
| Frequency of purchasing unhealthy foods after viewing advertisements | Never | 37 | 43.5 | 43 | 31.6 | 0.215 |
| | Rarely | 25 | 29.4 | 52 | 38.2 | |
| | Sometimes | 20 | 23.5 | 30 | 22.1 | |
| | Very often | 2 | 2.4 | 10 | 7.4 | |
| | Always | 1 | 1.2 | 1 | 0.7 | |

*Significant p value

Regarding the association between age group and behaviour related to advertisements, a significant association was seen between the frequency of viewing unhealthy food advertisements and the age groups ($p = 0.031$). No significant relationship was found between the frequency of purchasing unhealthy foods after viewing advertisements and age group ($p = 0.215$) (Table 7).

Discussion

The present study revealed the mean BMI of the study sample to be 21.42 ± 3.47 (kg/m²) with the majority of the participants (70.1%) having a normal weight. However, 22.1% of the participants were overweight, 5% were obese and 2.7% were underweight. In comparison to the local Saudi adolescent girls, Al Baker et al. conducted a study among 6 to 19-year-old students in the Eastern Province and reported 43.6% of the female participants to be normal weight, while 30.5%, 15.1%, and 10.8% of the participants were underweight, overweight, and obese respectively.³³

Regarding the findings from Diehl's instrument, knowledge regarding food advertisements, as assessed from the mean score of credibility and usefulness dimension was found to be -1.61 ± 2.96 (indicating more distrust in advertisements) and was significantly related to nutritional status ($p = 0.002$) and significantly different between early and middle-aged adolescents ($p = 0.012$). However, with regard to knowledge in terms of entertainment factor, there was more agreement with statements (indicating the participants considered advertisements enjoyable) with a higher mean score among middle adolescents as compared to early adolescents (1.51 ± 2.66 vs 1.08 ± 2.82). Relevantly, a qualitative study among university students in Jeddah, Saudi Arabia reported passing time/ enjoyment as a sought gratification from advertisements by young adults.³⁴ Thus, it is important to increase awareness regarding the harmful effects of advertisements (particularly regarding the entertainment factor) in relation to healthy eating from an early age.

Attitude related to advertisements was assessed from the mean score of suspiciousness toward advertisements (1.75 ± 3.09) where more participants agreed and, thus, were sceptical about the advertising content. From a public policy point of view, scepticism towards advertisements is beneficial because it suggests that teens are confident enough to use their judgment to identify misleading claims

in advertisements.³⁵

With regard to behaviour, a significant difference between early and middle-aged adolescents was found with regard to the frequency of viewing unhealthy food advertisements ($p = 0.031$) with more early adolescents (50.6%) reporting the frequency as 'never' or 'rarely' as compared to middle adolescents (38.9%). This finding must be explored further in relation to accessibility to social media, internet and parental control among older adolescents which may be responsible for the behaviour.

Moreover, a significant association was found between nutritional status and the dimension of credibility and usefulness ($p = 0.002$). Furthermore, the credibility and usefulness dimension was found to be significantly associated with the age group of the participants ($p = 0.012$) with lower agreement seen in middle adolescence. Taken together, lower agreement related to the usefulness and credibility of advertisements may be due to the age-related increase in cognitive development among adolescents.³⁶

This study has limitations in terms of small sample size and convenience sampling. Moreover, owing to its cross-sectional nature, the study findings are not generalisable. Nevertheless, the study will help shape nutritional and health promotion programs by highlighting the role of advertisements in the spread of obesity.

Recommendations

Further studies with a larger sample size and inclusion of male participants are needed. Moreover, the influence of accessibility to media tools including social media and internet usage must be studied closely, especially with regard to social media advertisements.

Conclusion

This study shows, with regard to knowledge, that the credibility and usefulness dimension is significantly related to the nutritional status and differs significantly between the early and middle-aged adolescents. Moreover, the frequency of viewing unhealthy food advertisements was shown to be significantly different among early and middle-aged adolescents.

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